

ADVISE FOR INVESTORS
THE INVESTORS ARE ADVISED IN THEIR OWN INTEREST TO CAREFULLY READ THE CONTENTS OF THE PROSPECTUS
ESPECIALLY THE RISK FACTORS MENTIONED IN PART 5.7 OF THE PROSPECTUS BEFORE MAKING ANY INVESTMENT DECISION.

Fatima Fertilizer Company Limited



THE ISSUE SIZE OF RATED, LISTED, AND SECURED IJARA SUKUK IS PKR 10,500 MILLION OUT OF WHICH SUKUK OF PKR 7,875 MILLION (75% OF ISSUE SIZE) ARE ISSUED TO THE PRE-IPO INVESTORS AND SUKUK OF PKR 2,625 MILLION (25% OF TOTAL ISSUE SIZE) ARE BEING OFFERED TO THE GENERAL PUBLIC THROUGH AN INITIAL PUBLIC OFFER

RATE OF RETURN

5-YEAR FLOATING RATE INSTRUMENT @ 6 MONTH KIBOR* (ASK SIDE) PLUS 1.10% P.A., (SUBJECT TO A FLOOR OF 3% PER ANNUM AND A CAP OF 25% PER ANNUM)

INSTRUMENT RATING: "AA-" (DOUBLE A MINUS)
MEDIUM TO LONG TERM ENTITY RATING: "AA-" (DOUBLE A MINUS)
SHORT TERM ENTITY RATING: "A1+" (A ONE PLUS)

by

PAKISTAN CREDIT RATING AGENCY (PACRA)

General Public Subscription Date: December 29, 2016 during banking hours

Application Forms & Prospectus
can be downloaded from the following websites:

www.arifhabibtd.com
www.nbp.com.pk
www.fatima-group.com/fic/

For further queries you may contact:
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Financial Highlights (PKR mn)	CY13	CY14	CY15	9M CY16
Un-Consolidated				
Sales	33,496	36,169	29,733	22,908
Gross Profit	19,711	21,461	17,122	11,966
EBIT	16,490	17,916	13,927	9,479
Profit for the year	8,022	9,258	9,254	6,371
Total Assets	80,072	83,121	94,789	102,772
Total Equities and Liabilities	80,072	83,121	94,789	102,772
Basic Earnings Per Share (PKR)	3.82	4.41	4.41	3.03
Book Value Per Share (PKR)	15.60	17.50	19.16	20.94
Debt to Equity	0.95	0.67	0.76	0.73
Return on Equity	26%	27%	24%	15%
Return on total assets	10%	11%	10%	6%

MANDATED LEAD ADVISOR AND ARRANGER



JOINT FINANCIAL ADVISORS



UNDERWRITERS

Askari Bank Limited	Habib Bank Limited	The Bank of Punjab
Faysal Bank Limited	MCB Bank Limited	United Bank Limited

BANKERS TO THE ISSUE

AlBaraka Bank (Pakistan) Limited	Dubai Islamic Bank (Pakistan) Limited	Meezan Bank Limited
Allied Bank Limited	Faysal Bank Limited	Summit Bank Limited
Askari Bank Limited	Habib Metropolitan Bank Limited	United Bank Limited
Bank Alfalah Limited	MCB Bank Limited	



For investor education, please visit www.jamapunji.com.pk, Jama Punji is an investor education initiative of the Securities & Exchange Commission of Pakistan

* Average rate 'Ask Side' of the six month Karachi Inter Bank offered Rate ("KIBOR") as published on Reuters Page KIBR or as published by the Financial Markets Association of Pakistan in case Reuters page is unavailable on the Base Rate setting date.