

**Invitation for Proof of Concept (POC)
for Digital Supply Chain Financing Platforms
(Up-Stream And Down-Stream)**





PROOF OF CONCEPT FOR DIGITAL SUPPLY CHAIN FINANCING PLATFORMS

(UP-STREAM AND DOWN-STREAM)

1. The National Bank of Pakistan (NBP) is one of Pakistan's largest commercial banks, serving individuals, corporations, and the Government. As a trustee of public funds and agent to the State Bank of Pakistan, NBP has diversified its business across debt-equity markets, corporate investment banking, retail and consumer banking, SME, Commercial & agricultural financing, and treasury services. The bank is also committed to fostering the growth of small and medium enterprises and fulfilling its social responsibilities.
2. NBP invites fintech companies (hereinafter referred to as Technical Parties) to showcase their Digital Supply Chain Financing Platforms/Solutions (DSCF) through Proof of Concept (POC). Such Platforms/Solutions should focus on optimizing financial flows, integrating fintech capabilities, and adhering to international standards, particularly for Small and Medium Enterprises (SMEs) and the Agriculture Sector.
3. Interested Technical Parties will provide Proof of Concept for a period of 06 (six) months without any cost, interest, or liabilities borne by NBP, hence the said Proof of Concept must not be construed as procurement of goods or services from such interested Technical Parties.
4. If required, NBP reserves the right to increase the Proof of Concept for another 06 (six) months on the same Terms & Conditions as the original.
5. The interested Technical Parties may submit their proposals (detailed response should be provided in a separate document, labeled as "Annexure A") by January 27th, 2025, to

The Vice President

Wing Head – Digital Lending,

Digital Banking Group

Digital Hub, Main Branch Karachi.

NBP – NBP, Karachi

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6. The document can be downloaded free of cost from www.nbp.com.pk. For any queries, please contact Muhammad Ali, VP, Wing Head – Digital Lending, at muhammad.ali26@nbp.com.pk or **021-99220456**.



Annexure A:

To: National Bank of Pakistan (NBP)
From: [Name of the Firm/Consultant/Fintech Company]
[Address]
[Contact Person] & [Designation]
[Email Address & Phone Number]
Project Title: Proof of Concept for Digital Supply Chain Financing Platform

1. Company Profile:

- Provide a brief overview of your company, including its history, size, and expertise.
- Highlight your experience in the areas of digital finance, supply chain management, and fintech solutions.

2. Proposed Solution:

- Outline your proposed solution for the DSCF platform, including its key features, functionalities, and benefits.
- Describe your approach to optimizing financial flows, integrating fintech capabilities, and ensuring adherence to international standards.
- Specify your preferred platform implementation model (e.g., on-premises, cloud-based, hybrid).

3. Team and Resources:

- Detail the team members who will be involved in the POC, including their roles, qualifications, and experience.
- Describe the resources and infrastructure that your company will allocate to the project.

4. Commitment to the POC:

- We, [Name of the Firm/Consultant/Fintech Company], hereby express our interest in participating in the POC for the DSCF platform.
- We agree to dedicate the necessary resources and expertise to the project.
- We understand that NBP will not make any payments or share profits during the pilot phase.
- We commit to adhering to NBP's guidelines and timelines for the POC.

5. Additional Information (if any):

- Please provide any additional information or supporting documents that you believe may be relevant to your proposal.

Signature: [Signature of Authorized Representative] [Name] [Designation] [Date]

Please note:

- The information provided in this Annexure will be treated as confidential.
- NBP reserves the right to select the most suitable proposal based on the criteria outlined in the Call for POC.
- National Bank of Pakistan will not provide any kind of infrastructure, Bidder will manage its infrastructure and hosting during Proof of Concept.